



Sales & Business support

We are currently searching for a driven and entrepreneurial person who wants to specialise in sales - to support sales and customer support activities for the Swedish market.

You Will...

manage existing clients

- Understanding the client's products and customer requirements
- Sales and follow up towards existing customers on phone and e-mail
- Sales to new customers on phone
- Customer support by e-mail and phone

support new sales

- Market strategy & research
- Developing marketing material
- Marketing support in product development planning i.e. sales growth and targets, marketing strategies, product diversification plans etc

You Have...

- An entrepreneurial mindset and a highly driven character, with a focused sales mentality
- Great client communication skills – written and verbal forms – in both Swedish & English
- Direct sales and marketing experience will be an added advantage
- Bachelor's degree in Business Administration, or Economics, or other relevant education

The Deal...

- This position is open initially for a period of 12 months in Bangalore (India), extendable thereafter
- Indian benefits with fully furnished apartments provided
- Vaccination and visa costs will be covered
- An entrepreneurial work environment
- A chance to contribute to and grow with an expanding new-technology company
- Work with colleagues and clients from different backgrounds - from around the world!

If this **excites** you, rush in your resume and an application letter in English in confidence to resume@outsmart360.com

OutSmart360 (www.outsmart360.com) is a leading provider of outsourcing solutions designed to help businesses grow better and faster. We have operations in **Oslo, Stockholm, London**, and a customer delivery center in **Bangalore, India**